

# Our Rental Solution Explained

## \$0 Upfront

- Immediate savings on your electricity bills
- Repayments may be fully deductible

### Why finance?

A major reason why many businesses don't install energy saving equipment on their premises is due to the large upfront cost of the solutions themselves.

So we've teamed up with industry specialist Energy Lease to provide our customers with a financing plan that lets you install a range of energy saving solutions without a large upfront payment while letting you enjoy an immediately lower electricity bill.

### How does it work?

Once installed, your lower energy bill plus the rental payments is in most cases less than your old electricity bill.

You pay the system off over time – from 2 to 7 years (just like you rent a mobile phone).

This way you can often start saving from the day your system is installed.

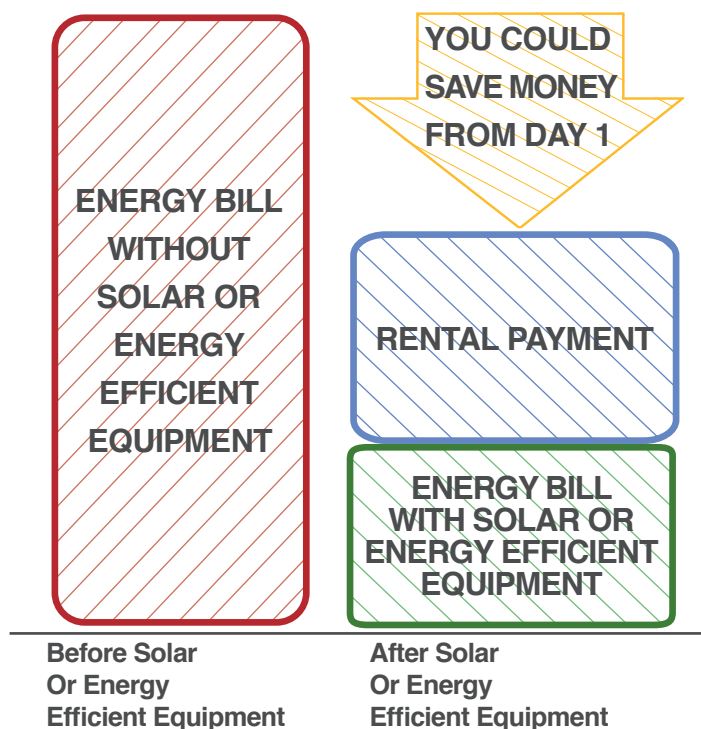
So you can now get the benefits of reduced electricity bills for \$0 upfront.

There are no costs to up front, so get started today!

### Benefits

- ✓ No deposit (Includes installation & design)
- ✓ Immediate savings on your bills
- ✓ Flexible terms up to 7 years
- ✓ Repayments may be fully tax deductible
- ✓ Option to buy at the end of rental
- ✓ Low Doc options available
- ✓ 48 hour approval
- ✓ Installation and manufacturing warranties (Up to 25 years for Solar PV systems)

### Pay via savings generated



# Loan vs Rental

	Bank (loan)	Energy Lease (rental)
\$0 upfront	X Deposit usually required	✓
Fully deductible repayments	X	✓ Rental repayments are usually fully deductible. Check with your accountant.
Low Doc application	X Possibly	✓ No financials for less than \$50k (ex GST)
Light security levels	X Business/home assets as collateral against loans	✓ Energy efficient & solar equipment as only security (personal guarantee may be required)
Asset finance specialists	X	✓
Energy market specialists	X	✓

## FAQS

### Who is Energy Lease?

Energy Lease is backed by a number of domestic and international financial institutions. The Energy Lease team have over 55 years of combined experience providing solar and energy efficiency loans to customers throughout Australia.

### What products are eligible?

- Solar and Energy Efficient Lighting
- Voltage optimisation
- Solar PV & Solar hot water systems
- Energy storage solutions
- Chillers, Boilers, HVAC systems
- Cogenerations and tri-generation systems

### How much can I finance?

From \$10k to \$5m

### Who is eligible?

#### To be eligible you must:

- Have been in business for over 3 years
- Own your property or have a remaining lease term of at least 3 years

### Fees and Charges:

\$250 application fee (payable with first rental), \$1.99 per direct debit. These are inclusive of GST.

### When do repayments start?

Rental repayments start once the technology is installed.

### What if the technology doesn't work?

Once your energy efficient technology is installed, we will verify that you are satisfied with your installation. Repayments are not affected by the savings generated or how much electricity you use. Repayments are an ongoing obligation (just like a mobile phone rental plan).

### Early termination.

You can pay up to 1 years rental payments upfront with no penalty. However, fees & charges may apply if you terminate your Rental Agreement early. This is dependant on the number of repayments remaining & any amounts outstanding at the time of termination. See Agreement for further details.

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MORE QUESTIONS – CALL US **1300 213 320**